Measure A1 Annual Report Outline July 2020 - 2020

Cover with Photo

Alameda County Measure A1 Annual Report July 2020 - June 2022

Approved by the Alameda County Board of Supervisors on _____

County Seal and List of Supervisors

Alameda County Board of Supervisors District 1 – David Haubert (2021 – Present) Scott Haggerty (1996 – 2020) District 2 – Elisa Márquez (2023 – Present) Richard Valle (2012 – 2023) District 3 – Lena Tam (2023 – Present) Dave Brown (2021 – 2023) Wilma Chan (2011 – 2021) District 4 – Nate Miley, Vice President District 5 – Keith Carson, President County Administrator – Susan S. Muranishi

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Section 1 Letters and Memorials

Memorial to Supervisor Richard Valle

Alameda County Supervisor Richard Valle passed away in 2023 following a long and courageous battle with cancer.

Supervisor Valle was a great friend to our affordable housing and homelessness work. The Supervisor was also known for initiatives like Science in the Park, increasing contracting opportunities for local District Two businesses, and stabilizing St. Rose Hospital. Richard courageously served his country in the Vietnam War in 1970 and had been committed to public service ever since. He was appointed to the Board of Supervisors in 2012 representing District 2 and was elected three times to this position, most recently in June 2022.

Supervisor Valle's focus was on youth development, employment and training, and delivering improved social services, including housing, among many other things. He had a wonderful sense of humor, and often wrote poetry which he quoted at Board of Supervisor meetings to support programs and ideas that he cared deeply about. His poem in memory of Supervisor Chan after her passing was beautiful and brought many in the room to tears.

Pull quote: Through his lifelong endeavors, Richard has mentored many leaders, given hundreds of at-promise youth valuable work experience, and inspired countless individuals who witnessed his compassion and commitment to bettering his community, which included vigorously supporting the building of affordable housing. Richard's contributions and service to Alameda County's diverse communities will live on for generations to come. – Supervisor Elisa Márquez, District 2

Letter from the Director – (Use photo from 2022 - G:\HCD\Administration\Marketing\PHOTOS\staff photos\Housing Director, Michelle)

It is with great pleasure that I present to you the 4th Measure A1 Affordable Housing Bond Annual Report. This report is unique in that it will cover two time periods, or two years in the life of Measure A1. As Alameda County completes the spending of the funds raised by this affordable housing bond, we have a lot of noteworthy milestones to report.

Measure A1 has made a vital contribution towards building affordable housing in the County; to date, over \$390,000,000 in A1 funds have been committed to 55 projects. During this period, MA1 officially surpassed its 3,800-affordable rental home goal as an additional 926 rental units received A1 support. Also in this period, we completed the deployment of acquisition and opportunity funds in support of project Homekey hotel conversions to permanent supportive housing.

The impact this bond has had on Alameda County is substantial, representing the largest investment of funds, by far, to provide the affordable units we lack to house people and families who might otherwise find themselves without shelter. As documented in the new Housing Needs Assessment, A1 funds have been a crucial part of the funding mix in over 90% of all

affordable units built countywide during the last RHNA cycle. Of the 55 rental housing projects built by Measure A1 so far, 30 are either currently housing Alameda County residents and their families and five are finishing construction shortly.

Measure A1's other programs to help preserve housing so people can stability remain in their homes, and to provide people with assistance to obtain a downpayment and put down roots in the community, have matured. Their procedures have been optimized, and they have almost expended all their funding while also making a big contribution to keeping people in our communities.

And let's not overlook the impact construction jobs have had on the County. As required by the Board of Supervisors who insisted these projects hire workers from within the local area, 42% of work hours on Measure A1 projects have gone to firms right here in Alameda County. The impact can be felt far and wide, with A1 money supporting 73 small local businesses with payments of over \$78 million to date.

All this thanks to the voters of Alameda County who saw the need to build affordable housing and help people remain housed when they passed the measure in 2016. As much good as Measure A1 has done, current reports, like NLIHC's Out of Reach - the High Costs of Housing (https://nlihc.org/oor) continues to document the unaffordability of housing in California and all over the nation. Locally, regulatory hurdles and historically high construction costs make it doubtful the market alone will supply housing at the levels needed in the foreseeable future. More broadly, investment in long-term resources like affordable housing supply offers the best chance to build a housing system that ensures everyone has a place to call home.

Letter from the Oversight Committee Chair

On behalf of the Citizens' Oversight Committee, I present this report that shows how homes are being created across Alameda County, thanks to voter approval of Measure A1. This annual report, the fourth in a series, covers projects and programs funded by the measure between July 2020 and June 2021. In total, the \$580m in bonds authorized by Measure A1 in 2016 will result in over 3,000 affordable homes across our County. Working families, seniors, people with disabilities, young adults and formerly unhoused people have all found a place to call home thanks to Measure A1.

To ensure that funds are being used as voters intended, our Oversight Committee receives and review projects throughout the year, and approves this report annually. Our committee group represents the diversity of Alameda County, including nonprofit workers, neighborhood advocates, local government and labor representatives. Our meetings are open to the public, since we're here to lift up the voice of voters, taxpayers and all residents who put their faith in Alameda County to address the housing crisis. We take our task seriously, and we're proud of this result.

We encourage you to read the full series of reports, available at measurea1.acgov.org. In addition to project profiles and data, you'll learn about the history of housing challenges in Alameda County, and how government, nonprofits, and community are working together to solve them. Background information in this report focuses on homeownership and cost burdens, with detailed data on which racial and economic groups have the biggest challenges in affording housing. Mostly, however, this report showcases solutions -overall numbers of homes created and households helped with bond funds, as well as specific project profiles.

We hope you'll find this report useful, interesting and inspiring. You can learn more at measurea1.acgov.org. Thank you for your support of Alameda County Measure A1, and let's keep working together so that everyone in our county has a place to call home.

-Gloria Bruce Chair, Measure A1 Oversight Committee

Land Acknowledgement

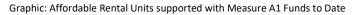
Alameda County is seated on the stolen territory of xučyun (Huichin), the ancestral and unceded land of the Chochenyo-speaking Ohlone peoples. We acknowledge the institution we represent was founded upon the exclusion and erasure of Indigenous peoples and cultures. We honor the Native American community of Alameda County – past elders, present community members, and future generations. This is particularly important as our Indigenous community members are experiencing disproportionately high rates of homelessness, economic stress, and housing insecurity.

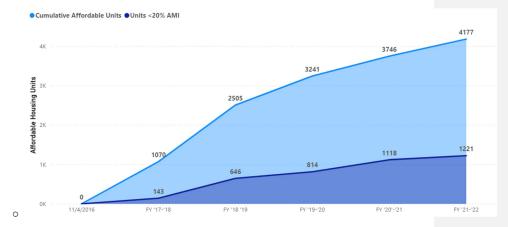
Quote – "Measure A1 funding has provided our cities the assistance to help close that gap on housing projects that are greatly needed throughout the County of Alameda. Housing that is needed for our seniors, veterans, teachers, people with disabilities and many more."- Supervisor David Haubert, District 1

Section 2 Overview and Achievements

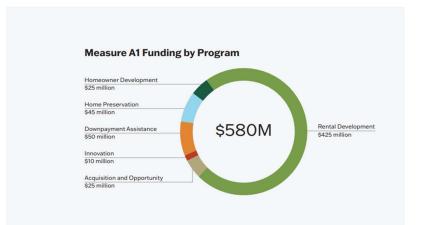
Executive Summary

Since the Bond's approval, Measure A1 has funded 4177 new affordable rental housing units overall. Of those, 1,920 had completed construction by the end of this reporting period (June 2022) and 1,090 were under construction. An additional 926 rental units received A-1 commitments during this reporting period. June 2020 through June 2022, staff deployed the \$25M MA1 Acquisition and Opportunity Fund to support project Homekey conversions of hotels into permanent housing. During this period, MA1 officially surpassed its 3,800-affordable rental home goal. 79 owner-occupied homes were supported July 1, 2020 to June 30, 2022 through home rehabilitation, downpayment assistance, and homeownership development programs, accelerating from 80 owner homes during the previous three reporting periods, for a combined total of 4336 homes funded through June 2022.





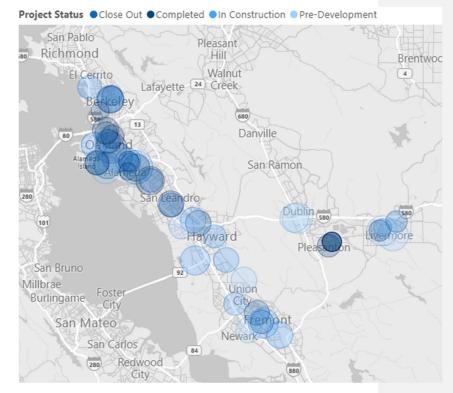
Graphic: Measure A1 Funding by Program



Highlights from this Reporting Period

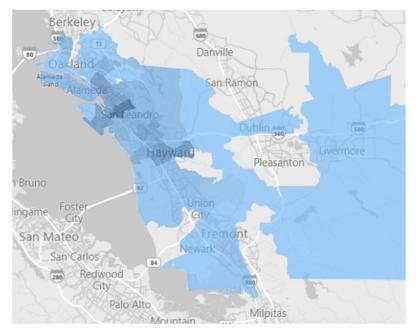
- a. The Rental Housing Development Program
 - Added 926 units in 10 projects, 407 at 20%
 - Committed \$77.2M new dollars for a total of 97%
 - Exceeded initial goal of 3,800 units funded during that period approximately \$90,000K in MA1 support per unit

Graphic: Map of Affordable Housing Projects Funded in Reporting Period



- b. Down Payment Assistance Loan Program (DALP), aka "AC Boost"
 - Program continued to gain steam, running one lottery and issuing 62 loans in this reporting period
 - Graphic: Administration Expenditures for Reporting.

Graphic: Downpayment Assistance Loans by Zip code

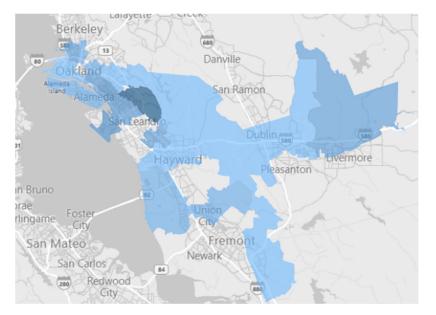


c. Housing Preservation Loan Program (HPLP), aka "Renew AC"

- 52 loans funded for a total of \$5,243,976
 - 2020/21 30 loans, \$ 2,991,289
 - 2021/22 22 loans, \$2,252,687

Graphic: HPLP Rehabs by Zip code

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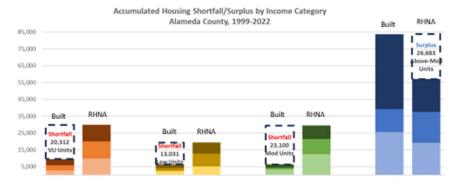


Graphic – Table - Measure A1 Administration Expenditures by Program through June 30, 2022 (Need to create this table)

Section 3- Narrative

Housing Needs Assessment

The housing market in Alameda County, and throughout the Bay Area, is severely constrained. Decades of underinvestment from the Federal government, discriminatory housing policies at every level, and restrictive local zoning laws have contributed to chronic underproduction of housing units at all levels of affordability since the 1970's. During this period, our need for housing has grown substantially; the Bay Area's booming job market has brought a steady influx of new residents, further stressing housing resources that cannot keep pace. Of the housing units that have been built, the vast majority are not affordable to the lower income residents who make up 40% of the County. While Alameda County exceeded its net production goal from the most recent Regional Housing Needs Allocation (RHNA)--the amount of housing the County should build every eight years as determined by the State—the County has not met its RHNA target for lower-income units in any of the last three cycles. This deficit has left a significant, and persistent, gap of 56,000 units between the affordable housing being provided and that needed to meet the needs of Alameda County residents. While striking, this imbalance is not unique to Alameda County; the vast majority of cities and counties consistently under build affordable and moderately priced units but exceed their goals for market rate and luxury units.



This undersupply has given rise to a serious affordability crisis. While market rate housing can compensate in part for this scarcity of affordable housing, only households willing and able to stretch their housing budget can afford it—at the cost of significantly increased cost burden. The result is that the vast majority of Alameda County Households spend a larger share of their paycheck on housing than they did in 2000. The less a household earns, the more severe the impact of this growing burden. Average rents for new tenants have risen by 36% over the last decade, while home prices have risen by 82% .¹ For many lower-income households, the only option to deal with rising costs is to move further away from the central Bay Area and towards suburban areas with lower housing costs, but longer commutes. In Alameda County, the share of workers with extremely long commutes (defined as more than 90 minutes) has more than doubled since 2010, going from 2% to 5%.² These workers spend more time on the road in congested traffic and less with their families.

For others, rising costs means hard choices about their spending; for the over 48% of county residents who are housing cost-burdened (meaning they pay more than 30% of their income towards housing costs) there is often a choice between paying for housing or food or medical care. For the 24% that are severely housing cost-burdened (spending more than 50% of their income on housing), these choices are even more stark. This mismatch coincides with the loss of middle-class households countywide; since 2000, the number of middle income households has shrunk by 20%—due to a mix of wage stagnation and migration to more affordable areas—while the share of extremely low and high-income households have each increased by 30%.

In many communities of the **unincorporated areas** of Alameda County, these trends are especially pronounced. Home to 147,000 residents—making it collectively equivalent to the County's 4th largest

¹ Zillow. "Zillow Observed Rent Index & For Sale Listings," March 20, 2024. https://www.zillow.com/research/data/.

² Bay Area Equity Atlas. "Extreme Commuting," n.d. <u>https://bayareaequityatlas.org/indicators/extreme-commuting?geo=040000000000000001</u>.

city—the unincorporated county relies on the County and the Board of Supervisors as their direct representatives and service providers. Overall, the unincorporated county has a higher proportion of lower income residents than other areas, with 41% compared to 38.5% countywide. Due to the dispersed nature of the unincorporated county, certain communities have even greater concentrations of low-income residents. The median household income in Ashland and Cherryland, \$63,406 and \$69,721 respectively, are both significantly lower than the County median of \$99,406 or that of unincorporated Sunol—which has a median above the County's at \$129,231. Overall, 37% of unincorporated residents are housing cost-burdened, of which 16% are severely cost-burdened, though, like income, this average of the entire region does not capture variation across unincorporated community except Fairview, more than half of all renters, who routinely face a higher cost burden than owners across the County, are cost burdened.³ Unfortunately, this crisis will likely continue to worsen as rents are rising faster in the unincorporated county than countywide—49.5% compared to 36% in the last decade—and incomes are falling relative to rents, especially in Ashland, Cherryland, and San Lorenzo

Since 2012, housing costs in Alameda County have increased by 42%, while rents have increased by 76%, a trend directly correlated with the increasing number of people experiencing homelessness over the same period. According to the 2022 Point in Time (PIT) count, almost 10,000 people experience homelessness on any given night in Alameda County, 73% of which were unsheltered. This represents a 22% increase from 2019, and more than double the number just five years ago.⁴ On an individual scale, there are almost always personal hardships that contribute to an individual losing housing, but overall homelessness is a problem of housing affordability: financial distress is consistently cited as the #1 cause of homelessness overall by those experiencing it.⁵ Even when the cause of homelessness was social or nonfinancial, the vast majority of those experiencing it believe that a relatively small infusion of direct financial support would have prevented them losing housing.⁶ For many, all it takes is a missed paycheck, unexpected medical bill, or any of a myriad of unexpected financial shocks. The lesson is clear: by making housing more affordable, we can make it easier for residents to survive the unanticipated without falling into homelessness.

To meet the current housing need and prepare for the future, Alameda County would need to build 133,000 units of housing affordable to lower and moderate-income residents However, despite our best efforts, many years we have lost more affordable units than we have gained; between 2012 and 2017 the Bay Area's stock of affordable rental units for households earning below 100% of area median

Commented [SC1]: earlier you said 48% are cost burdend, here we have only 37% sounds like the crisis is less pronounced? are we being consistent here about all burden vs renter burden?

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Commented [TC3R1]: I had meant to change that crisis line, thank you. All the burdens are % of residents from the HE

Commented [AT4]: From ACS data 2012-2022 (latest available) the HE has a slightly different number and doesn't do it countywide

Commented [SC5]: can we say housing costs increase by x% since 2014 and average rents have increased x% since 2014

³ United States Census Bureau. "2022: American Community Survey 5-Year Estimates Data Profiles," n.d. https://data.census.gov/table/ACSDP5Y2022.DP04?q=housing%20cost&g=050XX00US06001 160XX00U S0602980,0611964,0612902,0623350,0668112,0677042.

⁴ "2022 Point-in-Time Count." EveryOne Home, n.d. <u>https://everyonehome.org/main/continuum-of-care/everyone-counts-2022/</u>.

⁵ Kushel, M., Moore, T., et al. (2023). Toward a New Understanding: The California Statewide Study of People Experiencing Homelessness. UCSF Benioff Homelessness and Housing Initiative.
⁶ Ibid

income dropped by 24%. In that same time period, our region lost over 5,000 units of affordable housing for households earning below 30% of area median income.⁷

Rising costs also have had a large impact on housing development. Over the past decade, development costs have soared; a trend sharply exacerbated by the pandemic which has further compounded supply chain issues and increased labor costs. Every year, it becomes more expensive to build every unit, both market-rate and affordable. This challenge is especially difficult for affordable projects financed with Measure A1 funds or similar public money, as these projects already face decreased cash flow and usually have more stringent standards they must comply with. Affordable projects must also navigate a constrained and competitive funding environment; despite Alameda County's historic investment in affordable housing development, State and Federal resources are more in demand than ever. For instance, 9% Low Income Housing Tax Credits, one of the most important and sought after subsidies for affordable development, are consistently oversubscribed, receiving almost twice as many applications in 2020 as could be awarded.⁸ This increased demand will likely continue despite federal policy decreasing the value of these subsidies. Building enough housing to meet the need in the County will require more investment like Measure A1 to ensure projects are not eternally competing for the same dwindling pot of funds.

Measure A1 has been instrumental in building the County's supply of affordable housing; to date, over \$390,000,000 in A1 funds have been committed to 55 projects, with over 4,000 units of affordable housing. This represents, by far, the largest investment in the County to provide the units we are lacking for those who need them most. In total, A1 funds have been invested in over 90% of all affordable units built countywide over the last RHNA cycle. For the unincorporated county, Measure A1 constitutes the only substantial funding available due to the area's unique governance; over \$23 million in A1 investments have supported 231 units of new housing in the unincorporated county. Furthermore, because the unincorporated rental market is much more dominated by single family homes—75% of housing units in unincorporated areas are single-family homes, compared to 60% countywide — Measure A1 programs providing down payment assistance and home repair are especially important.

To directly respond to and alleviate homelessness, a housing first methodology—providing housing without strings attached—combined with wraparound supportive services has consistently proven to be the most effective way to help people back into housing in the short and long term. Studies consistently find that providing low or no cost housing to people experiencing homelessness leads to long-term self-sufficiency, even after moving out of that housing. To often however, the kind of affordable housing needed for this approach, Permanent Supportive Housing for the previously homeless and extremely low-income, is in critically short supply. To date, Measure A1 has funded over 900 of these units, exceeding the 20% at 20% goal set when the measure was passed. These units, and all units constructed with Measure A1 dollars, not only provide a critical resource for those experiencing homelessness but help more residents from losing housing in the future by providing subsidized housing with less risk of

⁷ Bellisario, J. et al. (2021). "Bay Area Homelessness: New Urgency,

bayareaeconomy.org/files/pdf/HomelessnessReportJune2021.pdf

Commented [SC6]: lets note that this trend began ~2013 and accelerated in the pandemic , want to communicate that is has impacted all MA1 projects since this has been a sore spot for a while. <u>https://www.sjeconomy.com/howwe-help/programs-and-services/city-of-san-lose-housingdevelopment-initiatives/cost-of-residential-developmentreport</u>

Commented [SC7]: the value has also declined since the tax cuts and jobs act, increasing the need for local suubsidy

Commented [TC8]: I thought there would be more but this is the sum of A1 investment in the unincorp that CDS is spitting out for me. If these numbers are right we probably need to tone down the "larger impact" language

Commented [SC9]: can we provide more context for housing first's advantage as an approach? abviosly putting someone directly in a house is the most consistent way to house them, but long term outcomes, self sufficiency, serving those at deepest risk etc

Commented [SC10]: id rather describe units as an asset rather than a tool, i like your statement about it being the key element of a housing first strat, but i would like to make the link more direct. the liiting factor in housing first internvetions is the supply of deeply affordable and psh units

New Solutions." Bay Area Council Economic Institute. http://www.

⁸ Ma, Fiona. "2020 Annual Report on the Allocation of Federal and State-Income Housing Tax Credits in California." California Tax Credit Allocation Committee, April 2021.

https://www.treasurer.ca.gov/ctcac/2020/annualreport/2020-TCAC.pdf.

eviction and lower rents. Permanently addressing homelessness and ensuring more residents do not slip through the cracks will require not just more building, but more investment in homeless outreach, critical supportive services, and emergency assistance for those without secure housing.

Measure A1's impact cannot be measured only in terms of housing; A1 funding represents a massive investment in Alameda County's workforce. To date, Measure A1 funded projects have created over 2.4 million construction worker job hours, a number which will continue to grow past the expenditure of the last bond funds as the last set of projects get under construction. This translates to the creation of 17,827 construction jobs created in the County on Measures A1 projects. In addition to these jobs created, Measure A1 has also been helping ensure there are trained workers to fill them, creating nearly 400,000 apprentice hours. Every one of these jobs pays a prevailing wage, per Measure A1 standards, significantly raising the bar for construction job quality, and five projects with more than eighty units are subject to full Project Labor Agreements (PLA), pushing standards even higher.

Measure A1's workforce policy called for at least 30% of job hours to be from local hires, and at least 5% to be from disadvantaged resident hires; both of these goals have been surpassed with 42% of work hours coming from local hires and 8% coming from disadvantaged hires. A1 money has also supported 73 small local businesses with payments of \$78.9 million.

	Workforce Goals	
Prevailing Wage	All Projects	Attainment Goal Met
Local Hire	30% of Hours	42% of Hours
Disadvantaged Resident Hire	5% of Hours	8% of Hours
	Business Goals	
Local Contracting	25% of MA1 investment = \$32.1 Million for completed projects	\$179.5 million in construction contracts awarded to 105 Alameda County businesses for these completed projects.
Small Local Contracting	20% of MA1 investment = \$25.6 million for completed projects	\$78.9 million was awarded in construction contracts to 73 Small Local businesses on completed projects

As Measure A1 funding is committed to projects across the County, new sources of revenue will be needed to fund future affordable housing as we start the 6th RHNA Cycle. The total County RHNA this cycle increased to 88,997 units from 44,036 in the last cycle, mirroring the jump from 187,990 to 441,176 units for the Bay Area as a whole. Future cycles, and the continuing need for affordable housing, will likely increase this target even further.

Profile – Kyle Collins, Apprentice Wireman

Kyle Collins is an Inside Wireman Apprentice in Alameda County for the IBEW Local 595 Alameda County, learning to be an electrician alongside foreman and journeymen electricians who are teaching him the trade, all while getting paid a good wage. He's in what is called the 5th bracket of his apprenticeship, or beginning the third year of the five year on the job training program to become a certified electrician. Kyle spoke enthusiastically about the program and the opportunities it brings. "I was handy around the house, I learned how to fix lots of things from my Dad and my Grandfather.", Kyle explained. "I changed my own oil, that sort of thing. But the union apprenticeship gave me a deeper understanding not only of how to do things, but also why and how best to do them."

In addition to learning in the field, Kyle and his fellow apprentices go to classes two nights a week at the Joint Apprenticeship Training Committee facility (JATC) in San Leandro after putting in a long day on a construction site. "The JATC has classroom where they have equipment you would really work on, so you get hands on learning before going out on a job. Also important is what you learn about working with other trades, leadership and preparing you for work in the industry. I tell the younger guys this is their college, and actually it's longer than most people will spend in college."

Kyle went on, "I worked on Brooklyn Basin Affordable Housing apartment project for 7 months. I am second generation Oakland resident. I went to college in Long beach, worked in the LA area, and have come back to live and work here. I love Oakland, and I want to help improve it, so it was great working on a project that will bring affordable homes to the City."

After the pandemic ended his first career in event production, Kyle took advice from a friend who went through the apprenticeship program and decided to give it a try. Now he's a huge advocate of the training you can get in the union. "It's never too late and it's never too early to get into an apprenticeship program. Some of the guys in my class are right out of high school, others are older like me. Everyone brings something to the classroom that's valuable, whether it's a perspective from working in another field or a love of working with your hands. We all benefit from the different perspectives."

"There are more women and people of diverse ethnicities working in trades than ever before. My union, the IBEW, prides itself on its commitment of inclusion and diversity. Working in a trade is an opportunity for everyone."



Photo –Kyle Collins

Section 4 - MA1 Program Progress

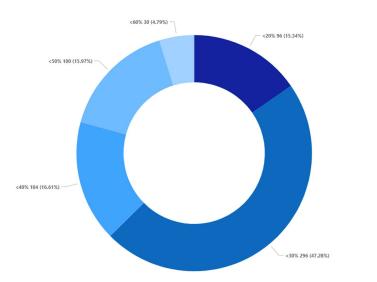
Affordable Rental Development Projects Made Possible by Measure A1

As the largest and most far-reaching program funded by A1, the goal of the Rental Housing Development Fund is to create and preserve affordable rental housing for very low, low, and moderate income households and vulnerable populations throughout Alameda County. The rental program is guided by four principles of investment in projects. The funds maximize leverage of other sources and produce the largest number of units possible; prioritize projects that can compete well for State and Federal financing; fund projects at a level to ensure viability for the life of the regulatory period and fill a gap and not supplement other funding. The Alameda County Board of Supervisors has also stipulated that 20% of all the funds should be targeted to households at 20% of Area Median Income and that all rental projects funded by the Bond must pay prevailing wage. The projects funding by Measure A1 funds have fulfilled all of these goals and requirements.

Graphic: Table of Projects Receiving Commitments During the Reporting Period

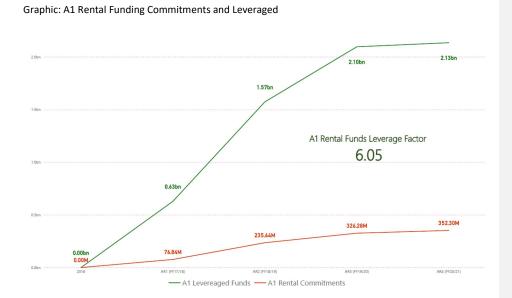
Project Name	MA1 Category		Measure A1 Funding Committed	Total Project Units
Amador Station	Rental Development	\$	2,900,000	300
Albany Family	Rental Development	\$	2,330,206	62
Depot Community Apartments	Rental Development	\$	18,268,465	125
Regional Street	Rental Development	\$	5,048,319	114
Timber Senior	Rental Development	\$ \$	5,426,348	78
8350 Edes Avenue Oakland	Acquisition and Opportunity	4,1 \$	153,748.00	140
8452 Edes Avenue Oakland	Acquisition and Opportunity	4,8	337,025.00	104

Graphic: Target Units by Income Served - Simple pie chart with units broken down by affordability *Amador Station Phase II excluded



<15%
<20%
<30%
<40%
<50%
<60%
<80%
<120%

Rental Housing Development Fund Progress Overview Through June 2023



Graphic: Rental Development Program Commitments and Balances

Rental Development Program Commitments and Balances Through 2022									
Program	First Report Funding Commitments	Second Report Funding Commitment	Third Report Funding Commitment	Fourth Report Funding Commitment	Balance Remaining Commit				
Rental Development	\$76.8M	\$158.8M	\$90.6M	\$26.0M	\$30.2M				

Graphic: Measure A1 and All Other Sources of Fund

	Measure A1 and All Other Sources of Funds								
•	Measure A1 Funds Leveraged Funds Leverage Ratio								
	\$352.3M	\$2.1bn	1:6						

AC Housing Portal - Leveraging A1 to Improve Access to Affordable Housing

The Alameda County Board of Supervisors wanted a solution to the continuing problem of accessing and applying for affordable housing and wanted a streamlined simple access point to access available units anywhere in the county. As a result, staff responded by stepping forward with a new program called the Alameda County Housing Portal, among the first in the nation, mimicking what San Francisco had done with their DAHLIA Housing Portal. HCD, working with the community, held multiple stakeholder community meetings to understand what people were needed to make finding affordable housing easier. The community expressed the need for a single place to go rather than having to go to each developer's website to find affordable housing units with openings. If they missed one of the website, or had trouble getting online access on a consistent basis, they often missed opportunities. It was difficult and a lot of work for the developers to hold lotteries and get people to correctly enter their information repeatedly. With the new portal, each housing seeker's information is entered once and storied online, making it easier to enter housing lotteries and for developers to hold them. The Board allocated general fund monies to support this effort.

In late 2019, the Board approved the contract for developing a new web portal and common application that can serve as a central point of access for housing seekers. The resulting Alameda County Housing Portal (<u>https://housing.acgov.org</u>) provides this single, central place in Alameda County for housing seekers to apply for all affordable subsidized housing listings. In April 2020 HCD worked with its partner Exygy, a software vendor based in San Francisco, to launch the Portal with a single listing in the City of Alameda.

After launch of the portal, each Measure A1 funded rental development lists their available units via the portal website. This new approach saves housing seekers tremendous time and effort by allowing them to save their profile, eliminating the need to reenter their information and preferences. This decreases the time it takes to complete applications, prevents errors that could lead to disqualification, enables tracking of application status, and allows applicants to apply via their mobile devices if they wish. Additional portal functionality that has been added since the launch include a comprehensive list of regional housing preferences, language support for Spanish, Chinese, Vietnamese, and Filipino, and back-end portal management providing developers with waitlist management tools. Alameda County joins now three other Bay Area jurisdictions in launching efforts to create one-stop-shop housing portals: The City and County of San Francisco, the City of San Jose, and San Mateo County.

The portal has been very successful in this reporting period and continues to grow. 829 housing units have been listed on the portal in this period. Unsurprisingly, and reflecting the great need for affordable housing, there were a total of 56,807 people who applied for housing on the site. The website also had 3,500,811 page views in this time period. The amount of individual applications tells us the housing need is far greater than the 4000 units we have been able to build with the Measure A1 housing bond.

Twenty seven percent of applicants reported receiving some form of voucher, non-taxable income or rental subsidy. Seventy-eight percent of people use the portal through their mobile device, while the rest use a desktop computer. Ten percent of applicants requested units for those with a disability, with the majority having a disability having to do with mobility. We are happy to report the portal is indeed serving the low-income community, with about forty percent of users have an AMI below 20%. Ninety percent of applicants on the portal filled out the optional demographic questions, giving us a window into who uses it. Racial Ethnic demographics breakdown as 48% African American/Black, 13% Asian

American, 11% White, 3% American Indian, 2% Native Hawaiian/Alaskan and 3% use the portal in a language other than English.

The Innovation and Opportunity Fund

The Innovation and Opportunity Fund is divided into two funds: The Acquisition and Opportunity Fund and The Innovation Fund. (*TEXT NEEDED*)

Acquisition and Opportunity Program (Homekey) – The Board of Supervisors approved the acquisition of two hotels with the Acquisition and Opportunity funding as matched with State Homekey program. It represent 240 units added to our homeless system of care.

- i. Oak Days 8350 Edes Avenue, 140 new supportive housing units
- ii. Edes Ave Community Apartments 8452 Edes Avenue, 104 new supportive housing units

Pull Quote:

Homelessness happens when a community's safety nets fail. After the State stopped funding local redevelopment agencies in 2012, low-income Alameda County residents faced a financial cliff with wages not keeping pace with the rising housing costs. Measure A1 funds helped people stay in their homes by helping cities build and maintain affordable housing as well as help pay for home repairs and down payment assistance. Cities were also able to leverage the A1 funds to qualify for additional support from state, federal, and private sources, resulting in a nearly 10-fold increase in funds acquired. – Supervisor Lena Tam, Alameda County Board of Supervisors, District 3

The 2022 Homeless Count and Survey showed 9,747 people in Alameda County were residing in shelters, transitional housing, vehicles, tents, and other places not intended for habitation on the night of February 22, 2022. This represents an increase of 22% (1,725 people) since 2019. Overall, 16% of this population cited COVID-19 as one of the causes of their homelessness. Survey respondents indicated that the causes of homelessness and what could have prevented their homelessness largely point to economic drivers and impacts. Eviction/foreclosure/rent increase, job loss and other money issues were listed as three of the top five reasons individuals became homeless. Economic solutions were listed as one of the supports that people cited that could have prevented their homelessness: rent assistance, employment assistance, and benefits/income. Affordable housing is one means of providing rent assistance.

Alameda County had a 39% increase in the number of people living in vehicles since 2019. Of those who are unsheltered, 22% resided in RVs in both 2019 and 2022 while the number of RV dwellers increased from 1,386 to 1,600. The more significant increase was in those residing in cars or vans (2019:1,431; 2022: 2,319). In 2022, people residing in vehicles accounted for 55% of those living in unsheltered circumstances. This increase was likely affected by COVID impacts including less ability for family/friends

to "double up" due to isolation and quarantine needs, as well as job loss and other economic drivers that forced individuals and families to move into their vehicles. Vehicular homelessness often points to first time homelessness.

Survey respondents indicated increased complexity in health conditions among people with at least one disabling condition since 2019. The proportion of people with at least one disabling condition remained relatively similar between 2019 and 2022; however, those with a disabling condition are reporting more health challenges. This includes increases of 12 percentage points in those experiencing PTSD, 10 points in psychological/emotional conditions, 9 points in those reporting a physical disability, and an 8-point increase in those experiencing chronic health conditions.

The count demonstrated some improvements in reducing the number of veterans and people with HIV/AIDS experiencing homelessness and showed a shelter system expansion and heightened eviction protections due to increased funding for COVID 19 related purposes. The increase in homelessness would have likely been much higher without these critical temporary housing supports.

(Do we want to include info on 2024 count, which is outside the time period of this AR?) While this report was published in 2024, we actually saw a decrease in homelessness in the 2024 PIT Count which can be attributed to the covid funding that came in to support Roomkey and Homekey programs and without additional resources, that kind of decrease is not possible. The 2024 Homeless Point in Time Count (PIT Count), conducted over one night in January 2024, counted 9,450 persons experiencing homelessness, a 3% decrease in homelessness from the last PIT Count in 2022 which counted 9,747 persons experiencing homelessness. While the number of people experiencing homelessness has still significantly increased over the past 10 years, it appears that the investments the County has made in reducing homelessness declined by 11% from 7,135 persons in 2022 to 6,343 persons in 2024 and sheltered homelessness increased from 2,612 to 3,107, indicating that more people are using the shelter resources that have come online over the last two years. Homeless shelters offer a safer place for persons experiencing homelessness and a chance to connect with other community resources including mental health and drug treatment, as well as permanent housing.

The County's Project Roomkey sites, utilizing a non-congregate [where each person or household has their own living space with some level of privacy] and low barrier model [minimal entry requirements like sobriety or documentation requirements], were successful in supporting over 1,700 individuals experiencing homelessness in securing permanent housing. Building upon this success and ongoing collaborative efforts, the County and project partners look forward to the transition and expansion of permanent housing in our community. - Jeannette Rodriguez, Deputy Director, Housing, Office of Housing & Homelessness Services

Project Roomkey has transitioned now into Project Homekey, which has leveraged state funds to convert hotel and motel rooms into transitional housing for persons experiencing homelessness. This program builds on the successful model of Project Roomkey with a focus on building both permanent and interim housing. In total, California's Homekey program has funded the creation of over 600 permanent and interim housing units for persons experiencing homelessness in Alameda County. Local governments must apply for Homekey funding through a competitive process and Homekey grants require a local funding match. Because converting motel rooms into supportive housing is much less expensive and time consuming than building new housing from scratch, Homekey represents one of the

best ways to quickly bring new housing online and reduce homelessness in Alameda County.

Profile: Rental Housing Resident - Daphine Lamb-Perrilliat, former Oversight Committee Resident

Daphine Lynelle Lamb-Perrilliat – 1954-2023.

The Measure A1 Oversight Committee honors the memory and legacy of our late member, Daphine Lamb-Perrilliat. As a resident of nonprofit affordable housing in Oakland, Daphine wanted to ensure that others had the same opportunity that she had.

Daphine's life was characterized by service to others. She served for 8 years in the U.S. Marine Corps, and worked in mental health services for many years around the greater Bay Area. Known for her strong opinions and spirit of fun, she found her place as a leader with East Bay Housing Organizations (EBHO), which engages affordable housing residents in leadership and action. Through EBHO, Daphine became an early supporter of Measure A1, campaigning with other residents for the bond starting in 2015. Daphine worked on a number of affordable housing efforts throughout Oakland, eventually becoming a board member at EBHO. Her connections and passion for community engagement led her to the Measure A1 Oversight Committee, on which she served until just a few months before her passing. She leaves behind a loving family and community network.

As her friend and colleague, community organizer Damion Scott, put it: "Daphine understood clearly that even though she had stable housing she needed to fight to ensure others had housing. Daphine was committed to Housing as a Human Right and her dedication to it was known by anyone who had the privilege of working with her."

Homeownership Programs Made Possible by Measure A1 - AC Boost

Pull Quote:

"Before applying for AC Boost, I could not afford the down payment on a home in Oakland. AC Boost and homeownership has allowed me stability and a home I can eventually leave to my daughter." -Homebuyer who purchased a home through AC Boost in Oakland in December 2020.

The Down Payment Assistance Loan Program – AC Boost

Highlights

- 61 loans funded for a total of \$9,970,777
 - AR 4 28 loans, \$3,803,500
 - AR 5 33 loans, \$6,167,277

Many families can afford the mortgage payment for a home but are unable to save for a down payment. The Down Payment Assistance Program, now called "AC Boost," was created to assist these low to middle-income, first-time homebuyers with a down payment so that they can get into a home and start building generational wealth and familial stability. It is administered by the non-profit organization, Hello Housing.

During this reporting period we:

- Held 9 application workshops resulting in 222 completed applications
- Approved 100 applications for Reservation of Funds
- Supported 62 applicant households to purchase homes with AC Boost funds
- Reserved \$19.36 million in conditional funding

Eligible households have annual incomes at or below 120% of Area Median Income (AMI). In 2020, the income limit used for a household of two was \$114,450 and \$143,050 for a four-person household. In 2021, the income limit used for a household of two was \$120,550 and \$150,700 for a four-person household. In 2022, the income limit used for a household of two was \$127,100 and \$171,350 for a four-person household. For these qualifying households, AC Boost provides loans of up to \$210,000 to first-time homebuyers who live or work in Alameda County or have been displaced from Alameda County within the last ten years. Educators and first responders receive preferences for AC Boost loans.

AC Boost loans are structured as shared appreciation loans, with no interest and no monthly payments. At time of a sale (or in some circumstances, when refinanced or transferred) the AC Boost loan principal will be repaid, along with a percentage of the increase in value of the property on a pro-rata basis. Eligible buyers are required to invest anywhere between 0-3% of their own funds towards the purchase price of the home as a portion of the down payment and must qualify for a first mortgage from a participating lender. The program requires repayment only when the home is sold, the owner no longer wishes to occupy the home, or when the 30-year loan term ends.

Our Partner Organization - Hello Housing

In 2018, Hello Housing was chosen as AC Boost's Program Administrator in March 2018 through a competitive Request for Proposals (RFP) process. Hello Housing is a non-profit housing organization that advances housing solutions that promote stability, center equity, and cultivate community.

Program Implementation

During this reporting period Hello Housing, focused on implementation of the program's first funding cycle, which yielded 47 loans, and launching the program's second cycle, which resulted in 62 additional loans.

In light of the racial wealth gap, the role of homeownership in generational wealth-building, and the disparate impact of COVID-19 on communities of color, Hello Housing and HCD have been committed to tracking and reviewing demographic data of households served in the program to better understand who is finding success and who isn't, in order to identify potential changes that can reduce barriers and expand access to the program for all aspiring homebuyers.

Key survey findings included that 42% of respondents said they didn't have enough cash to cover a 3% down payment 22% of respondents said they could not cover closing costs, 23% of respondents said that their income declined since they submitted a pre-application. Multiple applicants indicated that they would benefit from having more time to submit their application, more assistance in putting together their application and more guidance in how to select a participating lender.

The survey and equity analysis project ultimately resulted in Hello Housing recommending several policy changes that were approved by the Board of Supervisors and took effect in May 2021, including:

- Reduction in the amount of cash savings households need to contribute to participate in the program. The required down payment was reduced from 3% to a range of 0-3%. Additionally, seasoned funds of 1.5% are no longer required.
- An increase in AC maximum loan amounts by \$60,000
- Allowing AC Boost loans to be layered with other subordinate Down Payment Assistance programs to enable more AC Boost borrowers to afford to buy in higher-cost areas of the County.
- Updates to certain eligibility requirements to increase access to AC Boost funds for Section 8 homeownership voucher recipients.

As a result, 31 homebuyers utilized the increased loan amounts, 17 homebuyers purchased a home with a down payment of less than 3%, 10 homebuyers purchased a home with a 0% down payment, 3 homebuyers purchased a home using additional subordinate Down Payment Assistance programs and the first homebuyer to use a Section 8 homeownership subsidy successfully purchased a home.

Feedback from the survey also resulted in additional changes to the program implementation in Funding Cycle #2, including providing applicants with more time and more support to complete their application.

Given historically disparate barriers to homeownership, as well as dramatic disparities in current homeownership and home mortgage origination rates by race/ethnicity, the marketing for AC Boost

included a concerted effort to reach homebuyer households facing disproportionate barriers to homeownership.

The pre-application period for the program's second funding cycle opened on July 15, 2021, and closed on August 30, 2021. A total of 6,081 pre-applications were submitted, as compared to 2,294 preapplications submitted for the first funding cycle, representing over 2.5 times more pre-applications submitted.

During the reporting period, 1,984 households were invited to application workshops and 721 households attended a workshop. Due to the COVID-19 pandemic, in 2020 Hello Housing modified the application workshop to be in an online format and all workshops have since continued to be held online. 58 households during this period successfully purchased homes and the total amount of loan funds disbursed to these homebuyers was \$10,600,093.

Total Outcomes of AC Boost as of June 30, 2022:

- 109 AC Boost loans disbursed to eligible homebuyers
- \$16,076,711 of AC Boost funds disbursed to eligible homebuyers

AC Boost I	Down Pay	ment			
	e Purchase	es by			
	ocality				
	une 30, 20				
ocality	Total Nu of Assiste Purchase	ed			
Alameda	5				
Castro Valley	5				
Dublin	2				
Emeryville	3				
Fremont 4					
Hayward	16	5			
Livermore	5				
Newark	1				
Oakland	46	5			
San Leandro	14	Ļ			
San Lorenzo	5				
Sunol	1				
Union City	2		1		
A	C Boost Pa	•	on by P ine 30, 2	rioritized Gro 2022	oups
Prioritized Households		Submit Applica	ted	Approved *	Purchased

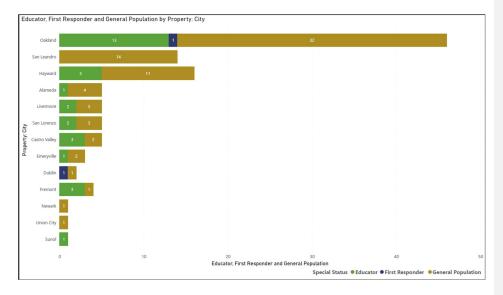
Educator	134	59	31
First Responder	24	10	2
Displaced from	7	2	1
Alameda County			

Homebuyer Testimonials:

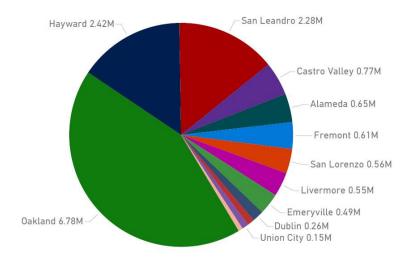
"Becoming homeowners has been amazing. Just having the security to know that we now are in our house and own it and don't have to worry anymore about new landlords or rising rents or home insecurity. We were even thinking it might be time to leave the Bay Area before we were lucky enough to get drawn into the AC Boost Program. We did not have nearly enough money for a down payment without AC Boost funds. Also, the cost of housing was too expensive. It would be much more than our rent costs. But with AC Boost's help, we were able to secure a relatively reasonable mortgage rate that we could afford." -Homebuyers who purchased a BMR home in Oakland in May 2022

"I applied for AC Boost because as a first-time homebuyer, I wanted to take of this awesome program to give me an affordable mortgage. As a renter, I was facing challenges with rising rent, no rent control and pet restrictions. With the help of AC Boost, I finally have a place to call home." -Homebuyer who purchased a home in Union City in July 2020

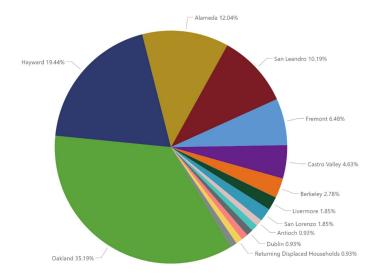
The Down Payment Assistance Loan Program by City and Targeted Populations (Educator/1st Responder)

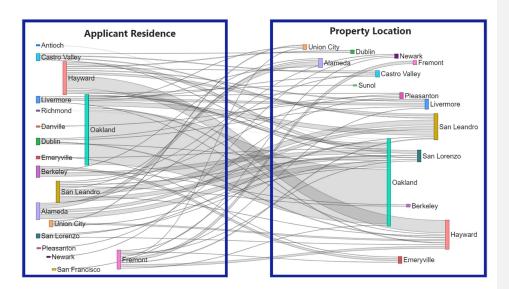


Where Applicants Purchased Homes



Successful Applicants City of Origin





The Housing Preservation Loan Program – AC Renew

Highlights:

- 52 loans funded for a total of \$5,243,976
 - 2020/21 30 loans, \$2,991,289
 - 2021/22 22 loans, \$2,252,687

Renew AC provides attainable, low-interest loans that allow seniors, people with disabilities, and other low-income homeowners to make much-needed improvements to their homes. Renew AC also provides support services that help people navigate how to make those home improvements. These improvements help prevent homeowner displacement and allow people to stay safely in their homes and communities.

In this period,

- 52 loans were funded totaling \$5,243,976 in committed loan funds.
- 12 projects have scope of work walk-throughs with a contractor, and 15 are under construction.
- 34 projects were completed with \$3,521,859 spent.

In September 2020, the Board of Supervisors approved several adjustments to the Renew AC program.

The Board approved the elimination of one of the two criteria for qualifying for loan funding. Previously, both 'loan-to-value ratio' and lien position were evaluated, and moving forward lien position was removed as a criterion. The 'lien position' criterion is the order of seniority in which the law recognizes lenders' claims against a property and determines the sequence of who gets paid in the event of a foreclosure. Lien position represented the highest percentage of Renew AC applicant denials at the time, because the existence of multiple small liens on the subject property is common. Many applicants have previously participated in other city or county rehab loan programs or have secured small home equity lines of credit, sometimes as small at \$5,000. Capping the loan-to-value ratio below the appraised value of the property ensures there will be funds available to pay off all liens, regardless of lien position, and thus, lien position was removed.

The implemented changes include the removal of the \$75,000 cap for creation of accessory dwelling units or junior accessory dwelling units within existing spaces. This allows up to the maximum Renew AC loan amount for conversion of existing structures. Critical health and safety repairs continue to be prioritized in the program ahead of any ADU-related work.

Emphasis on Racial Equity Policy Design

In an effort to center equity in the program design, the policy on Terms of Financial Assistance related to loan payments and transfers was also revised. Previous policies required that surviving children of deceased loan recipients meet the program's income requirements to assume the Renew AC loan. However, this policy seemed to deter program applicants unevenly across racial groups. Particularly for some applicants of color, the notion of taking on a debt which their heirs would need to pay at the time

of the transfer only if they were making more than 80% Area Median Income is unappealing. For many low-income homeowners of color, this framework inadvertently penalizes the potential upward social mobility they envision for their children. At worst, it could result in an heir selling the home in order to cover the cost of the due loan effectively liquidating a foundational generational wealth asset within the family.

Upon investigation, Habitat discovered that this policy was misaligned with subsequent federal requirements of United States Code, 2006 Edition, Supplement 5, Title 12- Banks and Banking Chapter 13 – National Housing, Sec. 1701j-3 - Preemption of due-on-sale prohibitions. Ultimately, the County's Housing and Community Development Department received approval to modify this requirement to bring it into alignment with new Federal law.

Public and Stakeholder Outreach

While outreach to senior centers, local elected officials, and community agencies are part of outreach efforts, the introduction of paid advertising was able to better target demographics that the previous years' analysis indicated were underrepresented in data of applicants reached.

A particularly effective strategy leveraged geographically targeted direct mail ads, focusing on the zip codes and census tracts that were not well represented including ad placement on AC transit busses, local newspapers and digital ads on platforms like Patch, Facebook, and Nextdoor that can target by zip code or city. A series of county-wide print ads was also placed in the East Bay Times.

Additionally, promotions were aimed towards Asian and Latinx communities through outreach to community organizations and publications primarily serving these populations. As well, ads in languages including Cantonese, Mandarin, and Spanish were placed through outlets such as El Observador, Vision Hispaña, La Raza radio, Univision Radio and print, and Sing Tao media. Over the course of the reporting period's outreach activities, 1,706,933 potential applicants were reached.

Renew AC has been an important tool in combating gentrification. One example is loan recipient Freddie Saucer, a single Black woman who lives in Oakland's Acorn neighborhood. After attending Fremont High School on Foothill Boulevard, she went on to live elsewhere, attending Tufts University and working elsewhere until the 1980's when she returned to Oakland to care for her mother in her final years. When her mother passed, she was able to purchase the home, but later realized the costs of rehabilitating the 1939 structure were prohibitive. Before discovering Renew AC, she thought, "Oh my goodness, I might have to sell this house and move back to Arkansas or something, where I might afford a place... [sic] it was a lifesaver."

Section 5 – Administration

Alameda County Community Development Agency's Housing and Community Development Department (HCD) has been tasked with implementation of the Measure A1 Programs since its passage in 2016. This includes several critical functions including policy and program development, fiscal and administrative oversight, evaluation and monitoring, and program and asset management.

To ensure effective and efficient administration of MA1 bond funded programs, the Board of Supervisors authorized up to 10% of bond proceeds to be used towards administrative staff and bond issuance costs over a twelve-year period. The process of filling MA1 administrative positions was delayed due to the impact of the COVID-19 pandemic as resources and priority were shifted to emergency responses, but as of FY 2022-23, the department's MA1 positions are fully staffed.

Most new MA1 positions are located in HCD's Housing Finance Division which includes the Asset Management and Housing Development teams. The Asset Management team was first designated in 2018 and is funded with a variety of sources, including A-1 Admin funds, which reflect the composition of County funding provided to those assets. Primarily, MA1 Admin funds supplement monitoring fees collected from completed projects funded with Countyissued multi-family mortgage revenue bonds and A1 rental development funds.

The Asset Management Team's duties begin when projects transition from construction into occupancy. They review and approve the Housing Completion Report, confirming final funding and initial tenant compliance, then they transfer projects into the asset management portfolio, collect the required annual reporting. For completed projects, they conduct periodic housing quality inspections and thorough tri-annual monitoring to determine each project's financial health, physical quality, and compliance with loan agreements. Asset managers are also responsible for resolving compliance issues and responding to projects' requests to modify their loan agreements.

As of June 30, 2022, the Asset Management Portfolio included 113 projects, 13 of which received A-1 Base City and/or Regional funds. In 2019, the first full-time dedicated Housing and Community Development Specialist and Technician were hired. By the end of this reporting period, the Section was staffed by one Housing and Community Development Manager, two Housing & Community Development Specialists and one Housing & Community Development Technician.

- Photography credits
- Sources Footnotes List
- Appendix 1

 Measure A1 General Obligation Bonds Expenditures Report
- Appendix 2

 CA Housing Partnership Alameda County's Housing Emergency Update
- Appendix 3
 - o Table AMI
 - o Table Measure A1 Citizen's Oversight Committee List of members
 - Housing Needs Assessment <u>AC Housing Outcomes 12-7-23 (branded).docx</u>
 - Pro Con Report file:///C:/Users/sjk/OneDrive%20-%20Alameda%20County/Documents/A1/5th%20Pro%20and%20Con%20Labor%20Complian ce%20Program.pdf
- Appendix 4
 - o Project Summaries

Measure A1 - General Obligation Bonds Expenditures R January 2017 through June 30, 202										
Total A1 Expenditures			\$	169,562	\$	2,405,236	\$	2,312,974		
Alameda County Staff				FY 16/17		FY17/18		FY 18/19		
general admin asset managemnt				0		0		0		
Rental Housing			\$	169,562	\$	763,288	\$	1,115,809		
Innovation and Opportunity			\$	-	\$	47,084	\$	26,810		
Downpayment Assistance			\$	-	\$	162,304	\$	58,957		
Housing Preservation			\$	-	\$	145,787	\$	31,893		
Homeowner Development			\$	-	\$	64,970	\$	43,570		
Staff Subtotal			\$	169,562	\$	1,183,433	\$	1,277,039		
Program Administration	Contractor	Description		FY 16/17		FY17/18		FY 18/19		
Downpayment Assistance										
Program	Hello Housing	AC Boost	\$	-	\$	70,180	\$	312,711		
Housing Preservation	Habitat for Hu	Renew AC	\$	-	\$	38,117	\$	611,211		
Contractor Compliance &	Rental	Labor								
Monitoring, Inc. (CCMI)	Development		\$	-	\$	-	\$	25,102		
	Rental	Labor/Con								
Elation	Development	tract	\$	-	\$	-	\$	65,760		
Program Administration Sub-Total			\$	-	\$	108,297	\$	1,014,784		

Cost of Bond Issuance	Contractor	Description	FY 16/17		FY17/18	FY 18/19
	Orrick,	Bond				
General Admin	Herrington &	Issuance	\$ -	\$	-	\$ 15,000
	Bank of	Cost of				
General Admin	America	Bond	\$ -	\$	666,344	\$ 6,151
	Bank of	Underwrit		1		
General Admin	America	er	\$ -	\$	447,162	\$ -
Cost of Issuance Sub-Total			\$ -	\$	1,113,506	\$ 21,151
	Sub Total	Name of			51/17/10	EV 40 (40
Project Expenditures	Rental	Project	FY 16/17		FY17/18	FY 18/19
	Rental	Coliseum				
Coliseum Transit Village	Development	Connectio	\$ -	\$	-	\$ 2,450,000
	Rental	Embark				
Embark	Development	Apartmen	\$ -	\$	-	\$ 2,650,000
	Rental	Grayson				
SAHA	Development	Apartmen	\$ -	\$	-	\$ 641,394
	Rental					
San Leandro Senior	Development	La Vereda	\$ -	\$	-	\$ 1,650,000
	Rental	Estrella				
3706 San Pablo	Development	Vista/Oly	\$ -	\$	-	\$ 1,900,000
	Rental	Camino				
Camino 23, LP	Development	23	\$ -	\$	-	\$ 4,150,000
	Rental	Monarch				
3268 San Pablo (SAHA)	Development		\$ -	\$	-	\$ 1,786,056
	Rental	Coliseum				
Coliseum Place LP (RCD)	Development	Place	\$ -	\$	-	\$ 950,000
	Rental	Parrot		ſ		
San Leandro Parrot	Development	Street	\$ -	\$	-	\$ 3,015,000

	Rental	Everett			
Everett & Eagle LP	Development	Commons	\$ -	\$ -	\$ 950,000
	Rental	Corsair			
Alameda Point Senior	Development	Flats	\$ -	\$ -	\$ 2,352,703
	Rental	Sunflower			
Sunflower Irby	Development	Hill	\$ -	\$ -	\$ 1,039,643
	Rental	Chestnut			
Chestnut Square Family	Development	Square	\$ -	\$ -	\$ 1,345,587
	Rental				
Oakhills PSP LP	Development				
	Rental				
Macarthur PSP LP	Development				
	Rental				
Harrison Menlo Preservation	Development				
	Rental	Berkeley			
BFHP HOPE Center, LP	Development	Норе			
	Rental	Berkeley			
Berkeley Bridge Way	Development	Норе			
	Rental	Berkeley			
BFHP HOPE Center LP	Development	Норе			
	Rental	Alameda			
Alameda Point Family	Development	Point			
	Rental				
Constitution & Eagle LP	Development				
	Rental				
Brooklyn Basin Associates III	Development	Foon Lok			
	Rental				
Avance	Development	Avance			
	Rental	Fremont			
Allied Fremont	Development	Family			
	Rental				
ALLIED -403	Development				
	Rental				
3511 East	Development				

	Rental	Granite		
Granite Ridge Investors	Development	Ridge		
	Rental			
Allied Housing - Fruitvale	Development			
	Rental			
Mercy Housing	Development			
	Rental	Ancora		
ANCORA	Development	Place		
	Rental	Ruby		
Ruby St	Development	Street		
	Rental			
Allied 2595 Depot	Development			
	Rental			
Allied 2595 Depot LP	Development			

Project Expenditures Sub-				
Total		\$ -	\$ -	\$ 24,880,383
Total A1 Expenditures		\$ 169,562	\$ 2,405,236	\$ 27,193,357
9/30/2021 Finance Report				

Summary Chart for Body of AR2				N	Measure .	A1 Adm	inistrative
	Program	FY 16/17		FY 17/18		FY 18/19	
	Rental						
	Housing	\$	169,562	\$	763,288	\$	25,996,192

Innovatio			
n and			
Opportuni			
ty	\$ -	\$ 47,084	\$ 26,810
ment			
Assistance	\$ -	\$ 232,484	\$ 371,668
Housing			
Preservati			
on	\$ -	\$ 183,904	\$ 643,104
Homeown			
er			
Developm			
ent	\$ -	\$ 64,970	\$ 43,570
Cost of			
Bond			
Issuance	\$ -	\$ 1,113,506	\$ 21,151
Total	\$ 169,562	\$ 1,291,730	\$ 27,081,344

eport thru 6/30/2022

2

\$ 2,631,742	\$ 3,574,803	\$ 3,706,985	\$ 29,768,155	
FY 19/20	FY 20/21	FY 21/22	As of 6/30/2022 (cumulative)	
	-82,723.58 211,671.68			
\$1,055,413	\$1,550,247	\$1,749,382	\$ 7,897,451	
\$2,960	\$84,772	\$47,252	\$ 290,560	
\$39,428	\$173,490	\$165,338	\$ 766,683	
\$57,772	\$111,065	\$129,473	\$ 583,007	
\$6,657	\$55,923	\$59,085	\$ 284,090	
\$ 1,162,229	\$ 2,187,168	\$ 2,150,531	\$ 9,821,792	
FY 19/20	FY 20/21	FY 21/22	As of 6/30/2022 (cumulative)	
\$551,522	\$464,445	\$606,621	\$ 2,005,479	
\$876,591	\$816,085	\$860,165	\$ 3,202,169	
\$41,400	\$55,229	\$81,548	\$ 203,279	
\$0	\$51,876	\$8,120	\$ 125,756	
\$ 1,469,513	\$ 1,387,635	\$ 1,556,454	\$ 5,536,683	

	FY 19/20	FY 20/21		FY 21/22	As of 6/30/2019 (cumulative)		
\$	-	\$-	\$	-	\$	15,000	
					\$	672,495	
					\$	447,162	
					\$	1,134,658	
_					-	/	
	FY 19/20	FY 20/21		FY 21/22	A	s of 6/30/2022 (cumulative)	
	\$0	\$0		\$50,000		\$2,500,000	
	\$2,448,909	\$100,000		\$0		\$5,198,909	
	\$50,000	\$0		\$0		\$691,394	
	\$0	\$0		\$50,000		\$1,700,000	
	\$0	\$0		\$0		\$1,900,000	
	\$0	\$50,000		\$0		\$4,200,000	
	\$5,353,944	\$40,000	0			\$7,180,000	
	\$3,380,000	\$0		\$70,000		\$4,400,000	
	\$2,351,259	\$0		\$0		\$5,366,259	

\$50,000	\$0	\$0	\$1,000,000
\$507,297	\$0	\$0	\$2,860,000
\$6,086,201	\$0	\$70,000	\$7,195,844
\$2,941,158	\$0	\$0	\$4,286,745
\$11,147,888	\$210,076	\$2,408,811	\$13,766,775
\$6,377,872	\$0	\$70,000	\$6,447,872
\$5,417,900	\$3,707,768	\$120,000	\$9,245,668
\$1,426,787	\$4,686,051	\$0	\$6,112,838
\$3,363,463	\$8,760,340	\$0	\$12,123,803
\$1,147,262	\$2,804,281	\$0	\$3,951,543
\$800,000	\$10,303,038	\$0	\$11,103,038
\$0	\$7,993,414	\$0	\$7,993,414
\$0	\$9,214,142	\$0	\$9,214,142
\$0	\$4,673,935	<u>\$</u> \$0	\$4,673,935
\$31,662	\$6,673,881	\$952,514	\$7,658,057
\$0	\$539,478	\$8,498,970	\$9,038,448
\$0	\$4,552,535	\$11,545,938	\$16,098,473

\$0	\$1,406,885	\$8	3,168,114	\$9,574,999
\$0	\$1,330,457	\$:	1,405,943	\$2,736,400
\$0	\$0	\$5	5,950,000	\$5,950,000
\$0	\$0	\$3	3,220,060	\$3,220,060
\$0	\$0		\$933,000	\$933,000
\$0	\$0	\$13	3,454,150	\$13,454,150
\$0	\$0		\$964,849	\$964,849
\$ 52,881,602	\$ 67,046,281	\$ 57	,932,349	\$ 202,740,615
\$ 55,513,344	\$ 70,621,084	\$ 61	,639,334	\$ 219,233,747

Expenditures through June 30, 2019								
FY 19/20		FY 20/21		FY 21/22		As of 6/30/2022 (cumulative)		
\$	53,937,015	\$	68,596,528	\$	59,681,731	\$	209,144,316	

			6,306,985			\$	6,380,879
			0,300,985			Ş	0,360,679
\$	590,950	\$	637,935	\$	771,959	\$	2,604,995
ې ۲	550,550	Ļ	037,333	Ļ	771,555	ې	2,004,555
\$	934,363	\$	927,150	\$	989,638	\$	3,678,159
\$	6,657	\$	55,923	\$	59,085	\$	230,204
\$	-	\$	-	\$	-	\$	1,134,658
\$	55,468,984	\$	76,524,521	\$	61,502,414	\$	222,038,554

^{\$ 215,427,471}